**Interviewing & Negotiating PrepSheet**

**Prepare your Case: Your salary research + top strengths for the position** *(supported by examples)*

 **Job title:**

***Step 1: Brainstorm the elements of your match to the job posting:***

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| **Main Job Requirement/Preference** | **Your Relevant Strengths/Potential Contributions*(Skills, Experience, Qualities)***  | **Brief Example/s of How You Showed that Strength** |
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***Step 2: Do Salary Research:* Range: $ — $ Median or Average: $**

 ***Identify the salary point to aim for on the range, based on the strength of your match to the job:* $**